

---

## **R12.x Oracle Advanced Pricing Fundamentals**

**Duration: 3 Days**

### **What you will learn**

This course will be applicable for customers who have implemented Oracle E-Business Suite Release 12 or Oracle E-Business Suite 12.1.

Oracle Advanced Pricing provides the flexibility to meet the needs of complex pricing situations for a range of industry business requirements including: consumer goods, telecommunications, services, high technology, automotive, and aerospace/defense businesses that sell to other businesses; and, telemarketing, mail order catalog, and web store businesses that sell directly to consumers.

### **Learn To:**

Use multiple currency price lists that enable global pricing.

Create modifiers to set up price adjustments (for example, discounts and surcharges), benefits (for example, free goods, coupons) and freight and special charges.

Generate price books that list all orderable products and their prices.

Set up and use price lists with pricing lines to define item and/or item category prices.

Define pricing rules and price products or components at any level in either customer or product-based hierarchies.

### **Audience**

End Users, Functional Implementer

### **Course Topics**

#### **Overview of Advanced Pricing**

Learning basics about Oracle Advanced Pricing

Understanding benefits of Oracle Advanced Pricing

Learning about features of Oracle Advanced Pricing

Learning about the Oracle Advanced Pricing process

Understanding the role of the pricing engine

#### **Generic Implementation Setup**

Overview of setup steps

Understanding Oracle Advanced Pricing concepts

Analyzing pricing needs

Developing pricing solutions

Understanding customer and product hierarchies

Establishing pricing controls

#### **Price Lists**

Overview of price lists

Creating price lists and price list lines

Using price breaks

Setting up multicurrency price lists

Creating GSA price lists

Creating pricing agreements

Setting up bulk loader for price list

### **Formulas**

Overview of formulas

Understanding component types

Creating pricing formulas

Using Get Custom Price

Setting up profile options for formulas

### **Qualifiers and Qualifier Groups**

Creating list and line-level qualifiers for modifiers and price lists

Creating qualifier groups

Using qualifiers with product or customer hierarchies - Oracle TCA (Trading Community Architecture) Parties

Appending qualifier groups

### **Modifiers**

Overview of modifiers

Setting up modifiers in forms and HTML user interface

Identifying types of modifier lists and lines

Defining modifier lists and lines

Setting up price breaks

Using promotional limits with modifiers

### **Price Books**

Overview of price books

Understanding full and delta price books

Learning price book implementation steps

Creating a price book

Defining price book publishing options

Maintaining price books

Republishing price books

### **Attribute Management**

Overview of attribute management

Defining pricing transaction entities

Understanding and using contexts and attributes

Linking and mapping attributes

### **Pricing Security**

Understanding levels of pricing security

How to assign security rules to pricing entities

Setting up default security rules

Understanding relationship between pricing security and multi-organization access control (MOAC)

**Diagnostics and Troubleshooting**

Using the pricing engine request viewer

Understanding the diagnostic concurrent programs

Learning about pricing engine messages and diagnosis